

**JOB TITLE** : **Marketing Executive/Manager**  
**JOB LOCATION** : Powai-Mumbai  
**QUALIFICATION** : MBA - Marketing  
**DESIRED EXPERIENCE** : **3 - 5 years** Industrial Security Experience  
**SKILLS & KNOWLEGDE** :

- Good Communication & Convincing Skill
- Must have proper understanding of the product

**MARKETING HEAD (GM/DGM):-** Need Strong, Impressive, highly experienced, go-getter in the field of sales with Track record of achieving tremendous business targets in security service market for heading regional offices in different Locations PAN India. Accommodation Facility With attractive package guaranteed for deserving persons. Candidate should be Self Driven, / Graduate/ MBA-Marketing with excellent communication skill.

**JOB PROFILE:**

- New Business Development, visiting potential clients, identifying the prospects, meeting for negotiation & finalization.
- Managing customer centric operations & ensuring customer satisfaction by achieving delivery & service quality, attending client's complaints.
- Maximize sales opportunity by effective communication
- Develop & submit comprehensive proposal based on client requirement.
- To understand the client present challenges & provides the best available solution
- To handle major key accounts & generate repeat business from them.
- Maintain healthy sales pipeline & forecasts.

Interested candidate can sent their resume stating their qualification, experience, profile, contact number, e-mail ID, postal address and last/current in hand salary per month drawn.

Resumes may send to the following through an E-mail / fax or by post/courier to:

**Manoj Kumar Singh**  
**General Manager – HR**  
**Bombay Intelligence Security (I) Ltd.**  
**101, Omega House, Hiranandani Gardens,**  
**Powai, Mumbai – 400076**  
**Contact: 022- 25705256/ 57/58,Extn: 1729 Mobile- 9324050041**

**HR Contact Main ID: [recruitment@bombayintelligence.com](mailto:recruitment@bombayintelligence.com)**